Lean Management An Effective Tool For Sustainable Development

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Abstract

Manufacturing organizations are bound to adopt lean practices to achieve competitive advantage for the sustainable development of the organization. Sustainable development is something that can be maintained or sustained itself, without jeopardizing the potential for people in the future to meet their needs. Organizations are striving for sustainable development and every day developing new management philosophies to achieve excellence. Customer satisfaction through improved quality, reduced cost, reduced delivery lead times and proper communication paves the way for sustainable development of the organization. To accomplish this, lean thinking brings paradigm shifts and changes the focus of management from optimizing separate technologies, assets, and vertical departments to optimizing the flow of products and services through entire value streams that flow horizontally across technologies, assets, and departments to customers. Elimination of waste along entire value streams, instead of at isolated points, creates processes that need less human effort, less space, less capital, and less time to make products and services at far less costs and with much fewer defects, compared with traditional business systems. Companies are able to respond to changing customer desires with high variety, high quality, low

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cost, and with very fast throughput times which leads to sustainable development. Through this

paper an effort has been made to emphasize the role of lean manufacturing towards sustainable

development of an organization and practical examples have been presented from the extent

literature to support the fact. This paper will be very beneficial for the researchers and

practitioners working in the field of lean manufacturing and sustainable development as the

existing literature provides very few evidences which prove the importance of lean

manufacturing in sustainable development.

KEY WORDS: Lean management, sustainability, paradigm shifts, customer satisfaction, and

competitive advantage.

1. INTRODUCTION

In spite of the numerous benefits offered by lean manufacturing to today's industrial world, the

irony is that it is obvious that many manufacturers have yet to grasp the full benefits of this

philosophy. In particular, the focus at many Indian industries which are still working on Henry

Fords mass production principles or continued to be driven by an in-trenched and outdated batch

and queue mentality. However, there are those who have been faster to catch on to the lean

manufacturing notion and now accept it as a key part of their strategy for long-term

manufacturing survival with the focus on eliminating waste from the present system and

concentrating their efforts on adding more value to the end product by reducing lead times,

reducing inventory and improving overall communication. Lean manufacturing focuses on

eliminating waste and non-value adding activities and waste can be overproduction, defects,

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unnecessary inventory, inadequate processing, excessive transportation, waiting and unnecessary

motion (Womack et al.,1990). Lean manufacturing as a multidimensional approach that

encompasses a wide variety of management practices, including just-in-time, total quality

management (TQM), work teams, cellular manufacturing, suppliers involvement, etc., in an

integrated system. The main thrust of lean production (LP) is that these practices can work

synergistically to create a systematised, high quality system that fulfils the demands of

the customers at the required pace (Shah and Ward, 2003). But, the implementation of lean

management to any industry in not a simple task and lean manufacturing philosophy is designed

for a smooth demand. That is why, many Indian industries are still unable to take full advantages

of lean benefits. To motivate the Indian industry towards lean implementation, some lean

implementation issues required to be identified and discussed

in context to Indian conditions. Lean manufacturing has been increasingly adopted as a potential

solution for many organizations, particularly within the automotive [Jone] and aerospace

manufacturing industries. Lean manufacturing derives its name from the manufacturing systems

and processes of the Toyota production system that are so effective at producing at low cost and

short cycle time. These systems are highly flexible and responsive to customer requirements.

Lean manufacturing is a multi-dimensional approach that encompasses a wide variety of

/management practices, including just-in-time, quality systems, work teams, cellular

manufacturing, supplier management etc. in an integrated system. The core thrust of lean

production is that these practices can work synergistically to create a streamlined, high quality

system that produces finished products at the pace of customer demand with little or no waste

[Shan & Ward, (2003)]. Lean manufacturing also called lean Production is a set of tools and

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methodologies that aims for continuous elimination of all waste in the Production process. The

main benefits of this are lower production costs; increased output and shorter production lead

times. More specifically, some of the goals include defects and wastage, cycle times, inventory

levels, standard processes, continuous flow, pull production, quality at the source, continuous

improvement.

It is well known that lean manufacturing had been influenced by many techniques and school of

thoughts. One such management thinking is TQM or Total Quality Management influence of

TQM on lean manufacturing is very large therefore many techniques are common to both lean

manufacturing and TQM .In lean manufacturing, we can discuss TQM as one of its prime tools

used to achieve its objective. Many of TQM gurus like Deming and Juran played a major role in

shaping Toyota Production System (TPS). SO, it is worth learning, some of the total quality

management techniques and tools which are commonly used in lean manufacturing. It is said that

lean manufacturing can bring all the results TOM alone can bring quickly. A baseline technical

definition of what TOM is all about has been given by the American Federal Office of

Management Budget circular (cited in Milakovich, 1990, p.209) TQM is a total organizational

approach for meeting customer needs and expectations that involves all managers and employees

in using quantitative methods to improve continuously the organization's processes, products and

services. TQM is an attempt to improve the whole organization's competitiveness, effectiveness

and structure.

1.1 Sustainable development

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Sustainable development has been defined differently by many researchers and academicians.

The most common definition of sustainable development is as follow:

"Sustainable development is development that meets the needs of the present without

compromising the ability of future generations to meet their own needs. It contains within it two

key concepts:

• the concept of **needs**, in particular the essential needs of the world's poor, to which

overriding priority should be given; and

the idea of **limitations** imposed by the state of technology and social organization on the

environment's ability to meet present and future needs."

Sustainable development has been defined in many ways, but the most frequently quoted

definition is from Our Common Future, also known as the Brundtland Report: [1]

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Maintaining a competitive advantage in today's increasingly resource-strained global economy is

more complex than ever before. Added pressure comes from stakeholder resistance in the form

of regulations, boycotts, protests, litigation, and bad press. It takes a top team, knowledgeable

about sustainability, to stay in the smart zone ahead of regulation, to lead effective proactive

stakeholder engagement, to reduce risk, maintain a good corporate image, and find areas of

opportunities for eco-efficiencies. Organizations that work with natural systems and understand

the context that businesses and their employees exist within will begin to operate in ways that

build our natural capital and maintain healthy communities. The challenge now is to infuse a

strategic approach to sustainable development throughout the organization. Before getting

started, it is important to set the inspirational goal of becoming a sustainable organization and

demonstrate top-level support. The old adage, "what interests my boss fascinates me," holds true.

Then a four-step process becomes very useful. Step one involves getting everyone on the same

page, so that people throughout the organization understand enough about sustainability, and the

system in which they are operating, to contribute to the goal. Here, four sustainability principles

originally articulated by The Natural Step organization provide a succinct expression of

sustainability. These principles state, that in a sustainable society, nature is not subject to

systematically increasing:

2. LITERATURE REVIEW

Lean manufacturing uses tools like one-piece flow, visual control, kaizen, cellular

manufacturing, inventory management, Poka yoke, standardized work, workplace organization

and scrap reduction to reduce manufacturing waste. VSM is an excellent tool for any enterprise

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that wants to become lean (Russell and Taylor, 1999). Rother and Shook (1999) defined VSM as

a powerful tool that not only highlights process inefficiencies, transactional and communication

mismatches but also guides about the improvement. According to Hines and Rich (1997) value

stream is a collection of all actions value added as well as non-value added that are required to

bring a product or a group of products that use the same resources through the main flows, from

raw material to the hands of customers. Jones and Womack (2000) explain VSM as the process

of visually mapping the flow of information and material as they are and preparing a future state

map with better methods and performance. A value stream consists of everything including the

non-value added activities and provides a pictorial view of what elements of the process the

customer is willing to pay for (Tapping and Shuker, 2003)

3. LEAN MANUFACTURING CONCEPTS

Lean manufacturing concepts are fundamentally different from the conventional manufacturing

concepts. These are proven to be correct for past six decades.

3.1 VALUE CREATION AND WASTE

Value-added activities are those activities, which transform the materials into the exact

product that the customer requires.

Non value-added activities are activities, which aren't required for transforming the materials

into the product that the customer wants. Anything, which is non-value-added, may be defined as

waste. Anything that adds unnecessary time, effort or cost is considered non value-added.

Another way of looking at waste is that it is any material or activity for which the customer is not

willing to pay. Testing or inspecting materials is also considered waste since this can be

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eliminated insofar as the production process can be improved to eliminate defects from occurring.

Research at Lean Enterprise Research Centre (LERC) in the United Kingdom indicated that for a typical manufacturing company the ratio of activities could be broken down as follows [Hines P. et al, (2000)].

Table 1 (Breakdown of activities)

Activities	Breakdown (%)
Value-added activities	05
Non value-added activities	60
Necessary non value-added	35
activities	
Total Activities	100

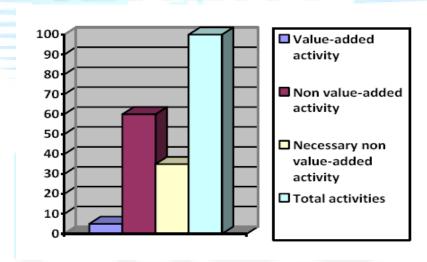


Figure 1 (Breakdown of activities)

## 3.2 FIVE PRINCIPLES OF LEAN (Womack and Rrse, 1996):

Value- The traditional definition of value is the end product that the customer purchases. In the Lean model, value is not just the end product, but the chain of activities that are required to

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perform in order to produce and end product/end services to be delivered to the customer.

Value Stream - Value is identified through value stream mapping (VSM). This stream is

comprised of each step that is performed from raw materials to end product and every step is

designed ,in order to fulfill customer expectations at minimum price. Every role, functions, and

responsibilities are designed to make the delivery mechanism more responsive with, minimum

resources.

Flow - Flow is the efficiency of the process that transforms raw material into an end product.

This involves analyzing every step in the process that touches and does not touch the end product

and goal is to provide a continuous flow without any bottlenecks.

Pull-production – Also called Just-in-time (JIT), Pull-production aims to produce only what is

needed, when it is needed. Production is pulled by the downstream workstation so that each

workstation should only produce what is requested by the next workstation.

**Perfection** – The improvements in the identification of value, the analysis and flow of the value

stream, and the pulled product/service can be felt and seen at the all levels of the organization.

3.3 WASTAGES IN LEAN MANUFACTURING (MUDA)

In the book, Lean Thinking" (Womack and Jones, 1996) the very first word is interestingly the

Japanese word for waste ('muda') and it is concluded that muda is everywhere. Generally

manufacturers agree that there exist 8 types of 'muda', which are waste absorbing resources that

create cost but no value. In any organization it is believed that the 8 types of waste exist. Taiichi

Ohno (1912-1990), a Toyota executive identified seven types of waste found in any process:

**Transportation:** - Unnecessary transport of parts under production

**Inventory:** - Stacks of parts waiting to be completed or finished products waiting to be shipped.

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Motion: - Unnecessary movement of people working on product

Waiting: - Unnecessary waiting by people to begin the next step

**Over-processing:** - Over-processing the products with extra steps

**Over-production:** - Over-production of products not needed

**Defects:-**Defects in any products.

Some authors have added an eighth waste as goods and services do not meet the customer's need

and someone has added underutilization of people.

3.4. OBJECTIVES OF LEAN MANUFACTURING

Lean manufacturing, also called Lean Production, is a set of tools and methodologies that aims

for the continuous elimination of all waste in the production process. The main benefits of this

are lower production costs; increased output and shorter production lead times. More

specifically, some of the goals include.

Defects and wastage - Reduce defects and unnecessary physical wastage, including excess use

of raw material inputs, preventable defects, and costs associated with reprocessing defective

items and unnecessary product characteristics which are not required by customers.

Cycle Times – Reduce manufacturing lead times and production cycle times by reducing waiting

times between processing stages as well as process preparation times and product /model

conversion times.

Inventory levels - Minimize inventory levels at all stages of production, particularly work-in

progress between production stages. Lower inventories also mean lower working capital

requirements.

**Labor productivity** – Improve labor productivity, both by reducing the idle time of workers and

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ensuring that when workers are working, they are using their effort as productivity as possible

(including not doing unnecessary tasks or unnecessary motions).

**Utilization of equipment and space** – Use equipment and manufacturing space more efficiently

by eliminating bottlenecks and maximizing the rate of production though existing equipment,

while minimizing machine downtime.

Flexibility – Have the ability to produce a more flexible range of products with minimum

changeover costs and changeover time.

Output - Insofar as reduced cycle times, increase labor productivity and elimination of

bottlenecks and machine downtime can be achieved, companies can, generally increase output

from their existing facilities.

4. TOTAL QUALITY MANAGEMENT

**4.1 Definitions and Concept of TQM:** A variety of definitions of TQM have been offered over

the years. Reviewing previous contributions a dominant insight among experts seems to define

TOM as an approach to management characterized by some guiding principles of core concepts

that embody the way the organization is expected to operate, which, when effectively linked

together, will lead to high performance. Although there are some differences of opinion, there is

a general agreement regarding the assumptions included in the TQM concept that can be

summarized in three main points.

Firstly, the core concepts of TQM can be classified into two broad categories or

dimensions: social or soft TOM and technical or hard TOM. The social issues are centered on

human resource management and emphasize leadership, team work, training and employee

involvement. The technical issues reflect an orientation toward improving production methods

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and operations and seek to establish a working method through the establishment of well-defined

processes and procedures to make possible the constant improvement of goods and services to

customers.

Secondly, the management of social or technical TQM issues cannot be performed in

isolation. Social and technical dimensions (and the core concepts that form them) should be

interrelated and mutually support one other, reflecting the holistic character of TQM initiatives.

This holistic character is also extended to the expected results of a TQM initiative because a

balance of the stakeholders' interests should be considered when the firm defines TQM practices.

Thirdly, the literature suggests that the optimal management of TQM core concepts will

lead to better organizational performances, as studies such as Kaynak (2003) have verified. The

basic theoretical foundation for this relationship is based on the assumption that TQM provides

superior value to the customer by identifying customers' expressed and latent needs,

responsiveness to changing markets, as well as through improving the efficiency of the processes

that produce the product or service.

Therefore, TQM includes both an empirical component associated with a statistics and an

explanatory component that is associated with management, of both people and processes. The

terms hard and soft are commonly used to represent these two components. TQM brought

recognition to the fact that task can be categorized as value adding or not. The obvious corollary

is that non value adding tasks would be eliminated and value adding ones improved. Many

processes design an operation tools have been highlighted in TQM, such as a statistical process

control, Kanban and flexible organization.

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**5. CONCLUSIONS** 

Through this paper an effort has been made to correlate lean manufacturing techniques and

sustainable development and it found that lean techniques play a vital role in sustainable

development of any organization. After reviewing the available literature and correlating lean

manufacturing and sustainable development, it has been concluded that major manufacturing

industries in the developed countries have been trying to adapt lean manufacturing initiatives by

eliminating non-value added activities to satisfy customer needs and improve processes

continuously for sustainable development. Lean manufacturing has become a very effective

technique that focus on cost reduction, inventory control, and reduction of lead times, cycle

times, and finally customer satisfaction.

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